



Hailey College of Banking & Finance, Lahore (Pakistan)

1, Crust Road, Anarkali Bazaar Lahore, Punjab 54000 Affiliated College
University of the Punjab, Lahore (Pakistan)



Academic Transcript

Bachelor of Business Administration (Hons)



Student's Name: Muhammad Shafiq	No. 122	Date: October 17, 2018
Father's Name: Muhammad Ashraf	Session: 2014-2018	
Roll No. 014509	University Regd. No. 14-wl-153	

Course Title	Credit Hours	Marks Obtained	Total Marks	Grade
Fifth Semester				
211 Credit Management	3	81	100	A
212 Current Business Affairs	3	62	100	B
213 Corporate Governance	3	79	100	B
214 Business Research Methods	3	88	100	A
215 Mercantile Law	3	60	100	B
216 Web Engineering	3	69	100	B
Sixth Semester				
217 Human Resource Management	3	75	100	B
218 Auditing	3	73	100	B
219 Taxation Management (Basic)	3	84	100	A
220 Management Information System	3	63	100	C
221 Development Economics/International Economics	3	71	100	B
222 Financial Institutions & Services	3	76	100	B
Seventh Semester				
223 Small Business Management	3	78	100	B
224 Pakistan Economy	3	72	100	B
225 Mathematics (Advanced)	3	58	100	C
226 Statistics (Advanced)	3	80	100	A
227 E - Commerce	3	67	100	B
228 Sales Management	3	70	100	B
Eight Semester				
229 Marketing Research	3	55	100	C
230 Advertising	3	77	100	B
231 Consumer Behaviour	3	85	100	A
G.Total		1523	2100	
		1595	2200	
		3118	4300	

OPM (Overall Percentage of Marks): 72% CGPA= 3.2	Grade: B
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Grading Plan:	A: 80% and above	B: 65% to 79%	C: 50% to 64%	D: 40% to 49%	F: 39% and below
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 Mushtaq-un-Rehman Controller Examinations	 Prof. S. M Nasser Ajmal In charge	 Prof. M. Azhar Ikram Ahmad Director
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17 JUL 2024

Checked by Qaisar Riaz
Assistant Private Secretary



ATTESTED
Muhammad Jamal
Attestation Officer
11 JUL 2024
Higher Education Commission
Government of Pakistan
Islamabad

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